

Message Text

CONFIDENTIAL

PAGE 01 SAN SA 02548 222242Z
ACTION ARA-14

INFO OCT-01 EA-10 ISO-00 MCT-01 SY-05 HA-05 EB-08
COME-00 AID-05 USSS-00 CIAE-00 DODE-00 PM-05 H-01
INR-10 L-03 NSAE-00 NSC-05 PA-01 SP-02 SS-15
ICA-11 EUR-12 /114 W
-----082090 230546Z /16

R 222220Z MAY 78
FM AMEMBASSY SAN SALVADOR
TO SECSTATE WASHDC 8150
INFO AMEMBASSY GUATEMALA
AMEMBASSY MANAGUA
AMEMBASSY SAN JOSE
AMEMBASSY TEGUCIGALPA
AMEMBASSY TOKYO
USCINCSO QUARRY HEIGHTS CZ

C O N F I D E N T I A L SAN SALVADOR 2548

E.O. 11652: GDS
TAGS: PINS PINT SHUM ES
SUBJ: FURTHER DEVELOPMENTS ON KIDNAPPING OF JAPANESE BUSINESSMAN

REF: SAN SALVADOR 2521

1. LOCAL PRESS MAY 22 CARRIED LARGE PAID ADS STATING THAT
FAMILY OF MR MATSUMOTO AND INSINCA (HIS COMPANY), IN
COMPLIANCE WITH DEMAND MADE BY FARN, WERE PUBLISHING FACT THAT
A CONDITION FOR RELEASE OF MATSUMOTO WAS THE IMMEDIATE
RELEASE OF POLITICAL PRISONERS (SEE REFTEL). A LIST OF 23
NAMES FOLLOWED. AD CONCLUDED WITH PLEA FOR IMMEDIATE EVIDENCE
OF STATE OF HEALTH OF MATSUMOTO. THERE WAS ALSO SMALL NEWS
ITEM IN PRESS STATING THAT ABOLISHMENT OF LAW OF DEFENSE AND
GUARANTEE OF PUBLIC ORDER WAS ALSO CONDITION OF
MATSUMOTO'S RELEASE. NO MEDIA COVERAGE OF ADDITIONAL
THREE DEMANDS NOTED IN REFTEL. THERE HAS BEEN NO
PUBLIC RESPONSE BY GOES TO POLITICAL PRISONER DEMANDS AS YET.
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 SAN SA 02548 222242Z

2. JAPANESE FIRST SECRETARIES NISHIMURA AND UENO
VISITED EMBASSY TO PROVIDE UPDATE ON DEVELOPMENTS
FOR AMBASSADOR AND EMBOFFS CONCERNED, AND REQUEST
CERTAIN ADDITIONAL INFORMATION. SEVERAL PERTAINENT
POINTS FROM DISCUSSION. GOES (INCLUDING PRESIDENT
ROMERO AND PRESUMABLY SECURITY FORCES) HAS COPY OF

FULL LIST OF FARN DEMANDS AND DETAILS FOR PAYMENT, FUTURE MEETINGS AND CONTACTS, WHICH THEY OBTAINED FROM INSINCA (PRESIDENT'S PRIVATE SECRETARY IS VICE-PRESIDENT OF COMPANY). PRESIDENT REPORTEDLY TOLD JAPANESE AMBASSADOR DURING THEIR MEETING MAY 20 THAT GOES WOULD HONOR NONE OF THE DEMANDS OF FARN.

3. JAPANESE OFFICIALS CONTINUING TO WORK BEHIND SCENES AND HAVING FAMILY AND COMPANY TRY TO NEGOTIATE WITH FARN. PAYMENT OF ONE-HALF RANSOM (I.E. \$2,000,000) WAS TO BE PAID AT 3 PM AFTERNOON MAY 22. FAMILY AND COMPANY SENDING REPRESENTATIVE WHO HOPES TO CONTACT FARN WITH LETTER STATING THAT THEY HAVE TRIED TO COMPLY WITH DEMANDS BUT POLITICAL REQUIREMENTS ARE BEYOND THEIR CONTROL AND DECISION. LETTER STATES THAT MATSUMOTO IS NEITHER OWNER NOR PARTNER OF INSINCA, MERELY EMPLOYEE, AND HIS RESOURCES ARE VERY LIMITED. ADDS, HOWEVER, THAT IF FARN COULD LEVY MORE REASONABLE FINANCIAL DEMANDS AND OFFER ASSURANCES OF MATSUMOTO'S STATE OF HEALTH, THAT FAMILY AND COMPANY WOULD NEGOTIATE ON THIS ISSUE.

4. COMMENT. FARN WILL PROBABLY CONTINUE TO PRESS FOR POLITICAL DEMANDS TO GAIN MAXIMUM PUBLICITY. PRESIDENT AND GOES APPEAR HIGHLY UNLIKELY TO GRANT ANY CONCESSIONS ON POLITICAL ISSUES. QUESTION NOW BECOMES ONE OF CONFIDENTIAL

CONFIDENTIAL

PAGE 03 SAN SA 02548 222242Z

WHETHER FARN WILL SETTLE FOR NEGOTIATED RANSOM (WHICH JAPANESE ARE PREPARED TO PAY), OR WILL CARRY OUT ORIGINAL THREAT TO EXECUTE MATSUMOTO IF ALL DEMANDS NOT MET. JAPANESE OFFICIALS ALSO INDICATED THEY WILL WANT GUARANTEES (E.G., DEPOSIT OF MONEY IN SWITZERLAND) THAT THEY WILL NOT BE PAYING LARGE RANSOM FOR RETURN OF DEAD BODY. FARN AND OTHER TERRORIST GROUPS HAVE NOT OPERATED THIS WAY IN PREVIOUS KIDNAPPINGS AND GUARANTEES OF SIMULTANEOUS EXCHANGE OF MONEY FOR MATSUMOTO MAY BE DIFFICULT TO ACHIEVE. NO MATTER WHAT OUTCOME OF NEGOTIATIONS, APPEARS BIG LOSER IN THIS AFFAIR WILL BE GOES SINCE ALL FOREIGN BUSINESSMEN AND COMPANIES WILL CERTAINLY BE AFFECTED. JAPANESE OFFICIALS AGAIN EXPRESSED APPRECIATION FOR EMBASSY INFORMATION AND ADVICE AND PROMISED TO KEEP US INFORMED OF ALL DEVELOPMENTS. DEVINE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: KIDNAPPING, BUSINESSMEN
Control Number: n/a
Copy: SINGLE
Draft Date: 22 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978SANSAS02548
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780216-0543
Format: TEL
From: SAN SALVADOR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780533/aaaabbke.tel
Line Count: 110
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 4db70799-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 SAN SALVADOR 2521
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 12 jul 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2615190
Secure: OPEN
Status: NATIVE
Subject: FURTHER DEVELOPMENTS ON KIDNAPPING OF JAPANESE BUSINESSMAN
TAGS: PINS, PINT, SHUM, ES, JA, (MATSUMOTO, FUJIO)
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/4db70799-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014